

PROSPECTUS

NATIONAL INSTITUTE FOR JAIL OPERATIONS



JAILCON 23

REGIONAL CORRECTIONS TRAINING CONFERENCES

SPONSOR/VENDOR PROSPECTUS

LEGAL-BASED TRAINING & EXHIBITOR SHOWCASE

FOR CORRECTIONS PROFESSIONALS



ABOUT JAILCON

NIJO endeavors to give sponsors/exhibitors every opportunity to make connections with JAILCON attendees by planning events and activities around exhibit space to show our appreciation for your support. As a sponsor/exhibitor for JAILCON, you are not only providing your much-needed products and services to JAILCON attendees, but you are supporting the legal-based and constitutionally compliant mission that the National Institute for Jail Operations strives to bring to every facility across the nation.



JAILCON DATES

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WEST

JUNE 5-7, 2023

GILA RIVER RESORT AT WILD HORSE PASS

5040 WILD HORSE PASS BLVD, CHANDLER, AZ 36542



SOUTH

AUGUST 28-30, 2023

THE LODGE AT GULF STATE PARK

21196 EAST BEACH BLVD, GULF SHORES, AL 36542



CENTRAL

OCTOBER 24-26, 2023

FRENCH LICK SPRINGS RESORT

8670 IN-56, FRENCH LICK, IN



OUR ATTENDEES

Corrections Professionals from across the United States, including:

- Sheriffs
- Detention Administrators
- Supervisors
- Corrections Officers
- Support Staff
- Healthcare Professionals

WHAT DRAWS IN ATTENDEES:

- Much needed corrections-specific training based on what the law requires constitutionally-safe facilities taught by corrections experts.
- Inspiring and motivational keynote speakers like LT Jason Redman, Brandon Tatum, Craig Johnson, Alan Robertson and John Godwin from Duck Dynasty, Karl Malone, Kris "Tanto" Paronto, and SSG Travis Mills.
- Engaging Exhibit Hall activities--including meet and greet with keynote speaker(s), contests and prizes to incentivize participant interactions with sponsors/exhibitors.
- Opportunity to connect with other corrections professionals to discuss solutions to difficulties faced daily in the profession.
- The chance to feel appreciated and valued, and get a much-needed morale boost.

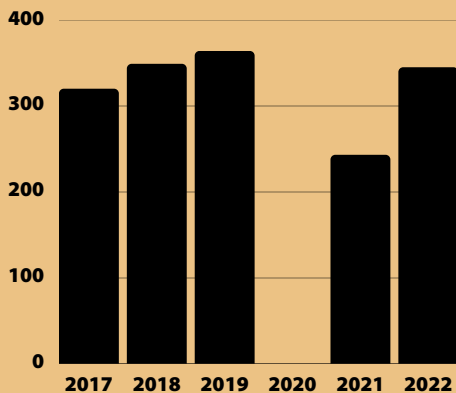


DEMOGRAPHICS

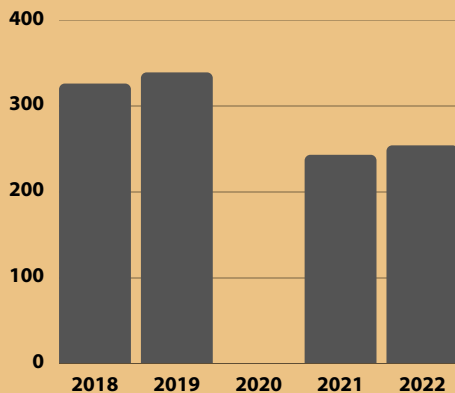
05

ATTENDANCE NUMBERS

WEST



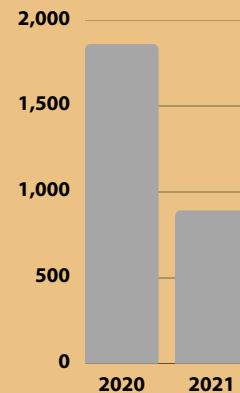
SOUTH



CENTRAL

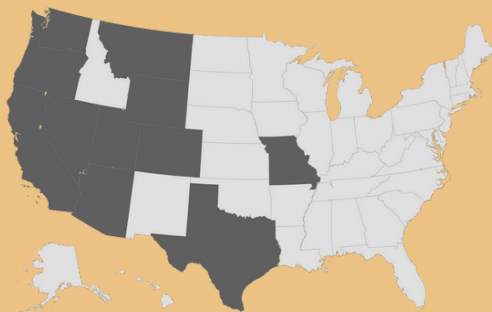


ONLINE

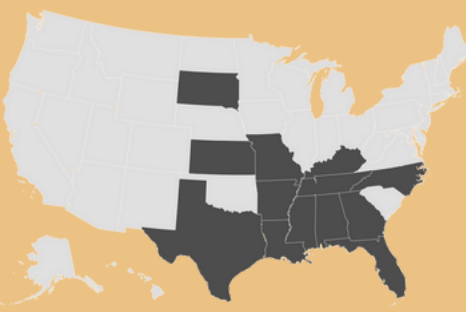


ATTENDEES BY STATE

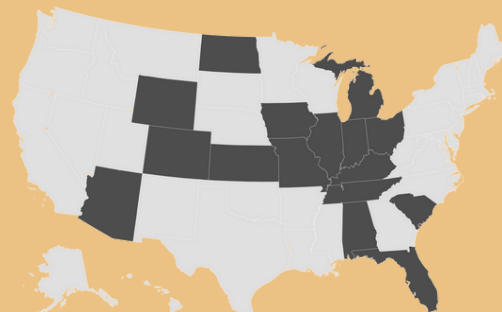
WEST



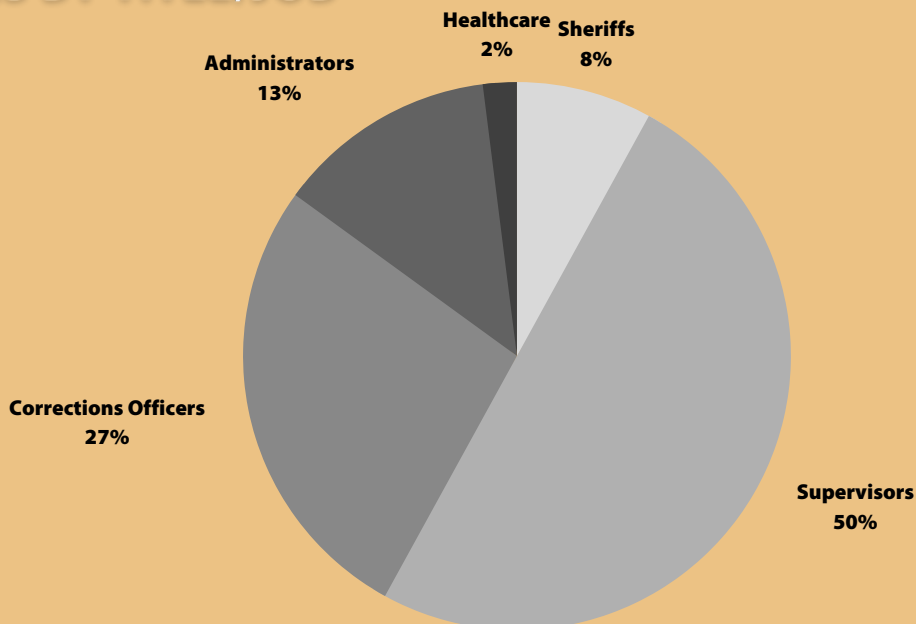
SOUTH



CENTRAL



ATTENDEES BY TITLE/JOB



WHY YOU SHOULD BE THERE

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GET THE BIGGEST BANG FOR YOUR BUCK

We're positive that no matter which level of sponsorship you choose, you will be pleased with the cost/benefit analysis of sponsoring at JAILCON. The exposure your company receives at JAILCON is aimed at providing you valuable opportunities to engage with attendees not only in the typical tradeshow fashion, but also in creative, non-traditional ways.

100% FOCUSED ON CORRECTIONS

With a decrease in budgets across the country, sheriffs and jail administrators are more judicious than ever when selecting new vendors for services in their facilities. JAILCON guarantees exposure with the individuals you want to connect with at every level of jail operations.

DEDICATION TO THE PROFESSION

The National Institute for Jail Operations (NIJO) is the only organization dedicated to jail operations in the United States offering members state-specific Legal-based Guidelines, national accreditation, live and online training, professional certification, verification inspections, technical and legal assistance and model policy. NIJO is the central resource for sheriffs and administrators and has the ability to communicate effectively with its members.

TRIED AND TRUE

Many organizations are reporting a significant decrease in conference/training attendance over the past few years--however, NIJO-hosted training seminars & conferences have exceeded target attendance from 2012 through 2022-to-date, without exception.



WESTERN REGION

CHANDLER, AZ | JUNE 5-6, 2023

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LOCATION

Gila River Resort at Wild Horse Pass

5040 Wild Horse Pass Blvd

Chandler, AZ

(800) 946-4452 ext. 4900

Booking Deadline: May 5, 2023

Rate: \$96/night*

*Guest room accommodations are subject to the current occupancy tax rate.
Rate subject to change based on prevailing government per diem

Book hotel reservation now

EXHIBITOR SCHEDULE

MONDAY, JUNE 5

Exhibitor Set Up

1:00 - 4:00 pm

Welcome Reception

4:45 - 6:00 pm

TUESDAY, JUNE 6

Keynote Speaker

8:30 - 10:00 am

Exhibit Hall Open

9:45 am - 12:00 pm

Exhibitor Tear Down

12:30 - 2:00 pm

Corrections Appreciation Event**

7:00 - 9:00 pm

**Sponsors are invited to attend, but not required



SOUTHERN REGION

GULF SHORES, AL | AUGUST 28-29, 2023

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LOCATION

THE LODGE AT GULF STATE PARK

21196 East Beach Blvd

Gulf Shores, AL

(800) 618-4350

Booking Deadline: July 28, 2023

Rate: \$139/night**

*Guest room accommodations are subject to the current occupancy tax rate.

[Book hotel reservation now](#)

EXHIBITOR SCHEDULE

MONDAY, AUGUST 28

Exhibitor Set Up

1:00 - 4:00 pm

Welcome Reception

4:45 - 6:00 pm

TUESDAY, AUGUST 29

Keynote Speaker

8:30 - 10:00 am

Exhibit Hall Open

10:00 am - 12:00 pm

Exhibitor Tear Down

12:30 - 2:00 pm



CENTRAL REGION

FRENCH LICK, IN | OCTOBER 24-25, 2023

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LOCATION

FRENCH LICK SPRINGS HOTEL

8670 IN-56

French Lick, IN

(888) 976-3617

Booking Deadline: September 25, 2023

Rate: \$139/night**

*Guest room accommodations are subject to the current occupancy tax rate.

Book hotel reservation now

EXHIBITOR SCHEDULE

TUESDAY, OCTOBER 24

Exhibitor Set Up

1:00 - 4:30 pm

Welcome Reception

4:45 - 6:00 pm

WEDNESDAY, OCTOBER 25

Keynote Speaker

8:30 - 10:00 am

Exhibit Hall Open

10:00 am - 12:00 pm

Exhibitor Tear Down

12:30 - 2:00 pm





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EXHIBITOR DESCRIPTION & SET UP

JAILCON23 WEST

Basic booth space includes:

- Draped 8' back wall and 3' draped sidewalls
- ID Sign
- 2 Chairs
- Draped 6' Table
- Trash Can

JAILCON23 SOUTH

Basic booth space includes:

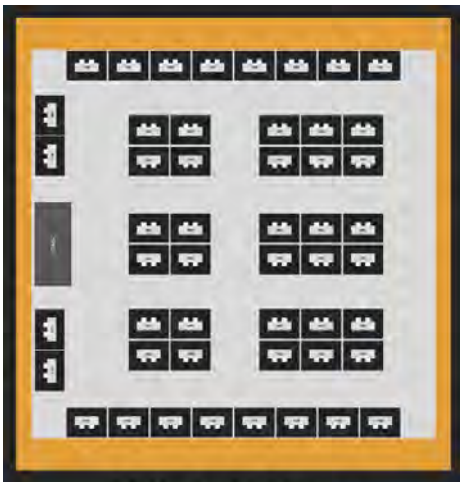
- Draped 6' Table
- 2 Chairs

JAILCON23 CENTRAL

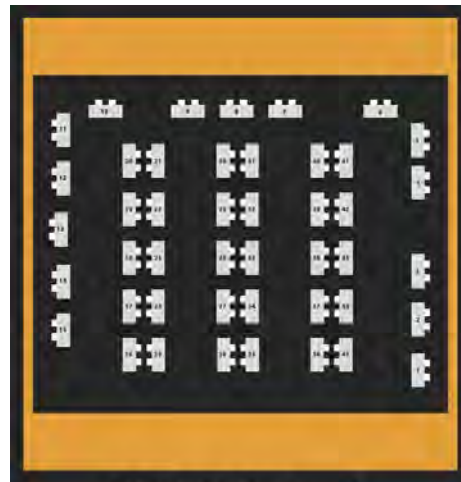
Basic booth space includes:

- Draped 6' Table
- 2 Chairs

EXHIBITOR LAYOUT



JAILCON23 WEST



JAILCON23 SOUTH



JAILCON23 CENTRAL

NOTE: Exhibitor Set Up and Booth Layout are subject to change if needed.





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SPONSOR/EXHIBITOR RATES

SPONSOR LEVELS	ONE JAILCON	TWO JAILCONS	THREE JAILCONS
PLATINUM SPONSOR	\$10,000	\$19,000 <i>Saves \$1,000</i>	\$27,000 <i>Saves \$3,000</i>
GOLD SPONSOR	\$5,000	\$9,500 <i>Saves \$500</i>	\$13,500 <i>Saves \$1,500</i>
SILVER SPONSOR	\$2,800	\$5,320 <i>Saves \$280</i>	\$7,560 <i>Saves \$840</i>
BRONZE SPONSOR	\$1,750	\$3,325 <i>Saves \$175</i>	\$4,725 <i>Saves \$525</i>
EXHIBITOR	\$875	\$1,665 <i>Saves \$85</i>	\$2,365 <i>Saves \$260</i>

PLATINUM SPONSOR BENEFITS

- Exclusive Host Opportunity -- First choice (first come/first serve) of one offered event for each conference you sponsor (i.e. Keynote Address, Awards Ceremony Luncheon, Social Event, etc.) LIMITED AVAILABILITY.
- Recognition for Platinum Sponsorship of "Corrections Appreciation Event" on Wednesday evening(s)-- includes opportunity to attend the event(s).
- Opportunity to speak 3-5 minutes during sponsored session/event at each conference you sponsor.
- Exclusive email blast opportunity to all JAILCON attendees for each conference you sponsor.
- Recognition for one (1) premium prize drawing (valued at \$500) and four (4) regular prize drawings (valued between \$100-50) for total prize contribution of \$800 during each conference you sponsor.
- Recognition of Platinum Sponsorship with company logo prominently featured in top position in all correspondence on banners in general session(s) and exhibit area(s) for each conference you sponsor.
- Full-page Ad (provided by your company) with premium placement in printed conference program for each conference you sponsor.
- Selection of premium exhibit space (including 6 exhibitor badges) at each conference you sponsor.
- Attendee list for each conference you sponsor.



GOLD LEVEL SPONSORSHIP BENEFITS

- Recognition of Gold Sponsorship level with company name and logo in all correspondence with attendees and on banners in General Session(s) and Exhibit Area(s) for each conference you sponsor.
- Shared Host Opportunity of one offered event for each conference you sponsor to be determined by NIJO (i.e. Keynote Address, Awards Ceremony Luncheon, Social Event, etc.).
- Recognition for Gold Sponsorship of "Corrections Appreciation Event" on Wednesday evening(s)--includes opportunity to attend the event(s).
- Recognition for four (4) prize drawings (valued between \$200-50) for total prize contribution of \$400 at each conference you sponsor.
- Selection of premium exhibit space (including 5 exhibitor badges) for each conference you sponsor.
- Attendee list for each conference you sponsor.

SILVER SPONSORSHIP BENEFITS

- Recognition of Silver Sponsorship level with company name in all correspondence with attendees and on banners in General Session(s) and Exhibit Area(s) for each conference you sponsor.
- Recognition for Silver Sponsorship of "Corrections Appreciation Event" on Wednesday evening(s)-- includes opportunity to attend the event(s).
- Recognition for three (3) prize drawings (valued between \$100-50) for total prize contribution of \$200 at each conference you sponsor.
- Selection of complimentary exhibit space (including 4 exhibitor badges) for each conference you sponsor.
- Attendee list for each conference you sponsor.

BRONZE SPONSORSHIP BENEFITS

- Recognition of Bronze Sponsorship level with company name in all correspondence with attendees and on banners in General Session(s) and Exhibit Area(s) for each conference you sponsor.
- Recognition for Bronze Sponsorship of "Corrections Appreciation Event" on Wednesday evening(s)-- includes opportunity to attend the event(s).
- Recognition for two (2) prize drawings (valued at \$50 each) for total prize contribution of \$100 at each conference you sponsor.
- Selection of complimentary exhibit space (including 3 exhibitor badges) for each conference you sponsor.
- Attendee list for each conference you sponsor.

EXHIBITOR BENEFITS

- One exhibit space--based on availability (including 2 exhibitors badges) for each conference you attend.
- Company name in printed conference program.
- Attendee list for each conference where you exhibit.



PAST JAILCON SPONSORS & EXHIBITORS

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- 5.11 Tactical
- ACIP (Arizona Counties Insurance Pool)
- Adams Arms
- ADSi
- Advanced Correctional Healthcare
- AllPaid
- Ally Telecom Group
- Aramark Correctional Services
- American Detention Services
- APB Consulting Solutions, LLC
- APIC Solutions
- Aramark
- Armor Correctional Health Services
- ATIMS
- Attenti Group
- Autoclear LLC
- Black Creek Integrated Systems Corp.
- Blauer
- Bob Barker Company
- Braun Northwest
- Brothers Correctional Services
- Cadmus Scribes
- CEIA-USA
- Charm-Tex
- ChemImageSensor Systems
- CMH Architects
- Coins for Anything
- Columbia Southern University
- ComApp Technologies
- Combined Public Communications
- Command Sourcing Inc.
- Community Bridges, Inc.
- Contract Pharmacy Services, Inc.
- CorEMR
- Correct Care Solutions
- CorrectCare-Integrated Health
- CorreTek, Inc/CourtCall
- Corvinus Group LLC
- Crown Correctional Telephone
- Curtis Blue Line
- DetectaChem, Inc
- Defenzia
- Diamond Pharmacy Services
- Digital Ally, Inc.
- DLR Group
- Driven Security
- Edovo
- Emergent
- Encartele
- Extreme Microbial Technologies
- Fastcase
- First Tactical
- Forecomm Solutions
- GTL
- GUARD1 by TimeKeeping System, Inc.
- GUARDIAN RFID Corrections System
- HardTime Products
- HomeWAV
- ICSolutions
- IHS Pharmacy
- Independent Forensics
- Indivior
- Innovative Locks and Keys
- Intoximeters
- iT1
- K & K Chemical
- Keefe Group
- Kimble's Food
- KPrime Technologies
- Legacy Commissary Services
- MedTrust LLC
- Metrasens
- Montgomery Technology, Inc.
- MultiCard
- NaphCare
- NCIC Inmate Communications
- Omega Industrial Supply
- PayTel Communications
- PBE Armor
- PH & J Architects
- Point Blank Enterprises
- PrimeCoat Coating Systems
- Proforce Law Enforcement
- Quality Correctional Health Care (QCHC)
- Real Time Furniture/ Detention
- RIPCO & Associates
- Rubicon AI
- Schedule Express by SafeCities
- Securus Technologies, Inc.
- Skaggs Public Safety Uniforms
- Smart Communications
- Southern Health Partners, Inc.
- SRT Supply
- Stellar Services, LLC
- Summit Food Services
- Symbol Arts
- Tek84
- Telespan Communications, Inc.
- Trinity Services Group
- TurnKey Corrections
- Tyler Technologies
- VEndEngine
- ViaPath Technologies
- Victory Supply
- Viken Detection
- Waldorff University
- Wellpath
- Westwood Pharmacy
- Wexford Health Sources Inc.
- Willo Products Company Inc.



ADDITIONAL NIJO SPONSORSHIP OPPORTUNITIES

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ELITE Academy

ELITE Academy features exclusive NIJO legal-based jail training, targeted administrative focus, and leadership at the highest level. With a unique curriculum specifically designed for jail and correction administrators and executives, attendees will receive training and hands-on instruction facilitated by the nation's top experts. The number of participants per session is limited to 40, which enhances the individual learning experience while building career spanning relationships through classroom and off-site events among attendees and NIJO Executive Staff.

If your company is interested in actively supporting the ongoing professional growth and education of corrections professionals, sponsorship of ELITE Academy provides the opportunity to network and build connections with the highest level of jail administrators and staff.

\$3,000 - \$5,500





THANK YOU



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